



ECONOMIC GARDENING ILLAWARRA

High Growth Business Development Program

Economic Gardening Illawarra is a business development program provided FREE of charge by Shellharbour City Council, Kiama Municipal Council and Wollongong City Council. It focusses on helping local business operators to grow their enterprises by providing them with a package of professional business tools and assistance that is designed to help them fast-track the sustainable expansion of their business.

2018 SCHEDULE

11 SEPTEMBER - Shellharbour

**9.30am - 5.00pm
Business Boot Camp**

25 SEPTEMBER - Shellharbour

**5.30pm - 8.30pm
CRM Workshop**

9 OCTOBER - Kiama

**5.30pm - 8.30pm
Financial Management Workshop**

30 OCTOBER - Kiama

**5.30pm - 8.30pm
Digital Strategy and Online Marketing Workshop**

27 NOVEMBER - Shellharbour

**5.30pm - 8.30pm
Advanced Marketing Workshop**

Over 500 Businesses in the Illawarra

Since 2006, more than 500 businesses from a broad range of industry sectors and a variety of sizes have graduated from the Economic Gardening Program.

Significant Outcomes

The Economic Gardening program has helped Illawarra businesses increase turnover by more than \$35 million and created over 230 full time jobs (Graduate Survey 2006-2015). Many Illawarra businesses have expanded operations locally, nationally and globally after participating in the Economic Gardening Program.

No Charge

The Economic Gardening Program is an initiative of Shellharbour City Council, Kiama Municipal Council and Wollongong City Council. There is NO CHARGE for Illawarra businesses to attend.

High quality content

- Business Boot Camp (Full day)
- 4 Workshops (Evening)
 1. CUSTOMER RELATIONSHIP MANAGEMENT (CRM)
 2. FINANCIAL MANAGEMENT
 3. DIGITAL STRATEGY AND ONLINE MARKETING
 4. ADVANCED MARKETING
- One on One Coaching for selected participants



"We grew by 40% in turnover the year following the Economic Gardening Program and started to not only sell nationally but moved into export with sales in NZ, Dubai and the US."

John Ford,
Encat Metal and Civil



"After participating in the Economic Gardening Program 5 years ago my business has continued to grow. My annual turnover has increased by 250% and I now have 4 employees. I would highly recommend this program to any business owner who wants to take their business to the next level."

Henny Williams,
Essential Bookkeeping



"In 2 years, we have doubled our turnover and quadrupled our retail operations. We are now selling into national and international markets as we became the Australian distributor for a major US sports nutrition product. Economic Gardening is the program to do if you want to grow your business"

Reece Kawalla,
Team Flex

Applications close 31 August 2018

Apply at www.economicgardening.com.au

For more information

Shellharbour City Council, Economic Development Unit
Ph: 02 4221 6041 | Email: economic.development@shellharbour.nsw.gov.au

Economic Gardening
Illawarra is an initiative of:

